

Annual Impact Report 2019



www.ClinicsCanHelp.org



A Message from our President and Board Chair

2019 was another momentous year in the history of Clinics Can Help. We continue to grow in size and impact. We reached some milestones we had been working towards for many years. We enjoyed our first full year in our newly-renovated facility at 2560 Westgate Avenue in West Palm Beach, a location that more than doubled our prior space and expanded our ability to deeply impact our community.

We welcomed two new staff members to our team: Jamie Walton is our new Director of Development and is responsible for fundraising, community relations, corporate sponsorships and special events. Robin Aurelius is our new Director of Operations. She is responsible for finance, client services and program services, as well as sustainability.

In 2019, we served more than 2,850 clients, ranging from very young children to seniors in their 90s. It is our privilege to assist all those who may need critical medical equipment but wouldn't be able to afford it without our help.

From humble beginnings, we have taken our good intentions and turned them into a thriving nonprofit that fills a deep and ongoing need in Palm Beach County. We remain committed in our determination to serve those who need us in 2020 and beyond.

Thank you for your ongoing support.



Andrea D. McMillan

Chair, Board of Directors



Owen O'Neill

President and CEO



2019 Board of Directors

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Aaron J. Davis, Vice Chair
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Alan R. Salomon, Secretary
Owen O'Neill, President & CEO

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David Stein
Pamela Swensen



Our Board members (from left): Jason Pizzo, Andrea McMillan, Christine Brooks, Pamela Swensen, Owen O'Neill, Jon Levy, Calisha Anderson and Despina Hall

“ Great leaders don't tell you what to do... ”
They show you how it's done.

- Alessandro Berselli

Our Impact



973

Wheelchairs

161

Wheelchair Cushions



302

Home Hospital Beds

44

Air Mattresses



39

Crutches

146

Canes



58

Patient Lifts



424

Commodes



70

C-PAP & Bi-PAP
Machines



383

Shower Chairs



39

Oxygen
Concentrators



323

Cribs



67

Nebulizers



118

Braces



6,000

Wound Care Kits &
Incontinence Supplies

Total Number of
Clients Served
in 2019

2,850

Value of Donated
Medical Equipment
& Supplies

\$1,100,000

Our Programs

What Does Clinics Can Help Do?



Since 2005, Clinics Can Help has accepted and secured gently used and new Durable Medical Equipment (DME) and wrapped medical supplies from individuals and organizations to make them available to children and adults who need them for their physical recovery or to ensure a better quality of life.

Durable Medical Equipment (DME) includes a wide range of costly equipment that is integral to helping people heal, rehabilitate and recover from traumatic conditions in greater comfort. Clinics Can Help provides traditional and motorized wheelchairs, hospital beds, medical air mattresses, walkers, nebulizers, shower chairs, bedside commodes, incontinence briefs, wound care supplies and more.

When we receive donations of DME, we engage in a plan of "organized recycling", cleaning and, if necessary, refurbishing this equipment prior to providing it to those in the community who need it.



The Lending Closet

provides surplus durable medical equipment and supplies to those in Palm Beach County who need it the most. The Lending Closet welcomes donations of medical equipment people no longer need, then cleans, refurbishes and repurposes it so it can be used to benefit those who would otherwise be unable to secure items for themselves.



The CRIBS Project

(Cribs R for Infant & Baby Safety) utilizes donations and grants to provide a secure sleeping environment to keep children safe and reduce the number of deaths due to bed sharing. Clinics Can Help's Annual Crib Giveaway event allows us to partner with several key family-related agencies across Palm Beach County by providing cribs to ensure the sleep safety of newborns.



The Kinder Project

provides adaptive durable medical equipment and supplies at no cost for families with children with special needs to provide mobility, independence and the opportunity to live their best lives.

The annual Clinics Can Help Golf Classic raises funds to support this effort along with specific grants and donations tailored for this project.

Programs with Purpose

Our mission is improving mobility, independence and dignity by providing access to life-saving and “quality of life”-enhancing durable medical equipment and supplies to every Palm Beach County resident in need of these critical links to recovery and support.

Our vision is to set the standard for making durable medical equipment and supplies accessible to all who are in need, regardless of any financial or physical obstacles.

Our commitment is to ensure mobility and independence which will provide dignity and improve the quality of life for our clients. CCH is the only organization of its kind in Florida and one of the largest in the US providing this critical assistance.

Our Goals:

①

To be the number one resource in Palm Beach County for those in need of durable medical equipment and supplies.

②

To be the number one place in our county for individuals/companies/organizations to donate their excess durable medical equipment and supplies.

③

To provide exceptional service that positively impacts the health and well-being of those receiving all services.



Impactful Events



**PLEASE JOIN US ON OCTOBER 30th, 2020
FOR OUR NEXT ROUND OF GOLF!**

Every year, we host events to build our supporter base and generate revenue which promotes our mission. Our 6th Annual Golf Tournament to benefit Clinics Can Help was held on April 26th, 2019 at Wellington National Golf Club.

We thank all the sponsors and participants who contributed to our mission by their attendance and support. We raised \$40,000 for The Kinder Project to cover operational costs and purchase much-needed equipment which may not have been donated.



From Those We've Helped...

“ Due to my finances and insurance I could not have survived without your help. I received an oxygen concentrator and a walker. I would not be here today without this equipment.

- Michael Hunter, client



“ I am over 90 years old and thanks to the shower bench from Clinics Can Help, I can now take a shower and feel safe. I would not have dared to take a shower without it.

- Betsy Cameron, client

“ The nebulizer saved my life a couple of times. With the attacks I had, I would not have reached the hospital in time without the nebulizer. Thank you for your service and, if ever you need it, I will do a commercial for you because more people need to know about Clinics Can Help.

- Jacqueline Beane, client

“ My physical therapist told me about you. The walker I received meant mobility for me. I do not go anywhere without it.

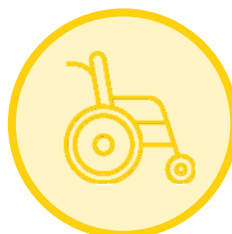
- Caroline Halke, client

“ The chair helped my child be more mobile and active. The special bath chair gives him comfort he hasn't known before.

- Beverly Cuyler, caregiver

“ The equipment for my daughter enables her to be transported easily and I could not have gotten it for her through Medicaid. Clinics Can Help also gave us helpful information about other services which have helped me and my daughter. You guys are amazing.

- Rachel Mohlman, caregiver





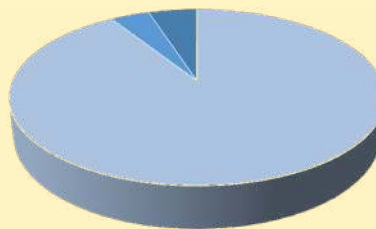
Financials

SUPPORT & REVENUE SOURCES



EXPENDITURE ALLOCATION

For every dollar raised, 91% goes directly to program services.



- Program Services: 91%
- Fundraising: 5%
- Management: 4%



Our staff (from left):
Mario Raymond,
Jack Pierre,
Giancarlo Pineda,
Jamie Walton,
Owen O'Neill,
Evereen Bryan,
Istiak Chowdry and
Julio Mariaca





Volunteer Spotlight

Stephen Pararo has been a constant and reliable presence at Clinics Can Help. He arrives twice a week to sort donations of medical supplies from the public so they can be provided to children and adults in need in Palm Beach County. Stephen's most recent contribution was the design and crafting of an effective face mask that has been replicated for the public at no cost.

Stephen is a retired interior designer who practiced throughout the United States and abroad. Through his profession, he discovered the Palm Beach area over 30 years ago and has had a home here for 20 years. Stephen was the founding president of Childkind based in Atlanta, Georgia. Childkind provides in-home medical support, advocacy and foster care for children with complex care needs or developmental disabilities. He and his partner of 45 years divide their time between the North Carolina mountains and West Palm Beach.



Celebrating Volunteers

We are grateful to all our volunteers who give of their time and talent to move our mission forward. Our volunteer needs include sorting projects, office assistance, fund raising events and internships. In 2019 we have been proud to partner with JFK Hospital, Americorps, Leadership Palm Beach County and Palm Beach Atlantic University.



Partnerships

We value all our partners, both public and private, including corporate, foundation and individual supporters. Your generosity powers our work for children and adults in need of medical equipment in Palm Beach County, which empowers their lives by giving them mobility, independence and dignity.

Together, we're transforming lives - and futures. We extend our deepest appreciation to our partners.

Corporate Partners (\$2,500+)

Drive DeVilbiss Healthcare
MobilityWorks

Southern 441 Toyota
Searcy Denny Scarola Barnhart & Shipley, PA
Schumacher Automotive Group

Featured Corporate Partners

SCHUMACHER
AUTOMOTIVE GROUP

Schumacher Automotive and Clinics Can Help believe that both adults and children should have an equal opportunity to achieve their full potential and, together, we are partnering to provide individuals with the medical equipment they need to thrive.



Since 2015, MobilityWorks has partnered with Clinics Can Help to support our lending closet. MobilityWorks supports programs that provide mobility, independence and dignity. Together, we're proud to ensure the county's most vulnerable thrive.

Our Foundation Partners

Admiral's Cove Foundation
Ballensles Charities Foundation
Children's Healthcare Charities
Community Foundation of Palm Beach & Martin Counties
Health Care District of Palm Beach County
IBIS Charities Foundation
Jim Reidy and Pat Jehle Foundation
Lynn Catherine Glatter Trust
Lost Tree Village Charitable Foundation
Mary Alice Fortin Foundation
Mirasol Foundation

Palm Beach County Sheriff's Office LETF
Quantum Foundation
The Eric Friedheim Foundation
The Henry Nias Foundation, Inc
The Juracka Family Foundation
The Leeds Endowment
The Lester Napier Foundation
The Quigley Family Foundation
Town of Palm Beach United Way
United Way of Palm Beach County
Wycliffe Charities Foundation



Life's most persistent and urgent question is:
What are you doing for others?



- Dr. Martin Luther King, Jr.



The 2005 Society

Named in honor of the year we were established, The 2005 Society, comprised of a group of Clinics Can Help's most dedicated donors, makes an extraordinary commitment to children and adults. We honor these generous annual supporters of our mission, who are helping us achieve critical breakthroughs for children and adults in need of medical equipment.

Advocate
(\$1,000 to \$9,999)
Laureen Hunter

Champion
(\$10,000+)
Jim Reidy and Pat Jehle Foundation

Clinics Can Help Legacy Society

Clinics Can Help Legacy Society, our newest way to give, comprises loyal supporters who have included Clinics Can Help in their wills or other estate plans. We honor the Clinics Can Help Legacy Society members for creating a legacy of commitment to adults and children in need of medical equipment.

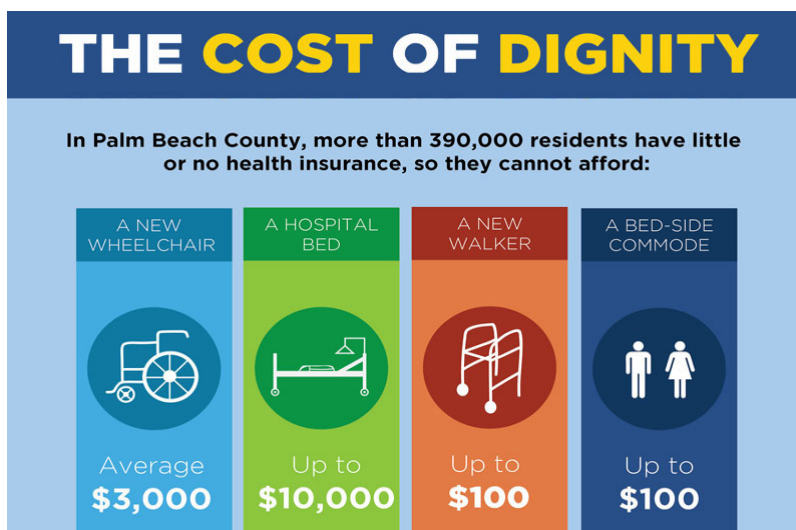
To change others' lives after your lifetime, ask your estate planning attorney to add this suggested wording to your will or living trust: *I, [insert name], of [insert city, state and ZIP], give, devise and bequeath to Clinics Can Help., Tax ID #20-2778895, [insert written amount, percentage of estate or description of property] for its unrestricted use and purpose. Thank you.*

A Real Solution to a Real Problem

Medical bills are reported to be the number one cause of US bankruptcies. A study conducted by Harvard University found that 62% of personal bankruptcies are caused by medical and hospital-related expenses.

At Clinics Can Help, we work hard to be part of the solution, helping to minimize the cost of medical care. In fact, we are Florida's largest medical re-use organization.

We offer the right equipment to our clients to enhance their lives and no one is ever turned away because of their inability to pay.





You Can Help

Clinics Can Help has been providing Durable Medical Equipment and supplies to children and adults in Palm Beach County for more than a decade. The need continues to grow.

Ways to Support Our Work

- Volunteer.
- Donate Durable Medical Equipment and supplies.
- Refer friends or family who needs equipment or supplies.
- Support one of our key programs.
- Follow us and share our stories on social media.
- Donate a used car, truck, trailer or motorcycle.
- Consider leaving CCH a legacy gift in your will.
- Make a capital or major gift.
- Attend an event or fundraiser.
- Host a gathering to increase awareness of CCH.
- Pave the way with a brick paver purchase.

Naming Opportunities

Naming opportunities at Clinics Can Help's Westgate Avenue campus are still available.

- Clinics Can Help Building and Campus
- Adult Medical Equipment Area
- Buy leaves on the Tree of Life in the lobby
- Security System
- Garden Landscaping
- Receiving and Staging Area

For more information, contact CEO, Owen O'Neill, at 561-640-2995.



2560 Westgate Avenue
West Palm Beach, FL 33409

www.ClinicsCanHelp.org

Clinics Can Help is a registered 501(C)3 not -for-profit organization. Our tax ID number is 20-2778895. A copy of the official registration and financial information may be obtained from the Division of Consumer Services by calling toll-free within the state of Florida 1.800.HELP-FLA.

The Florida registration number is #32933.

Registration does not imply endorsement, approval or recommendation by the State of Florida.